

# SANDLER O'NEILL + PARTNERS

Sandler O'Neill + Partners, L.P.

## The Leader in Bank & Thrift M&A for 2018

+ 61 Transactions<sup>(1)</sup>

+ \$17.9 Billion in Announced Deal Value<sup>(1)</sup>

+ \$105.1 Million Median Deal Value<sup>(1)</sup>

Sandler O'Neill was the top M&A advisor for banks & thrifts in 2018. For the fourth consecutive year, we advised on more M&A deals with a greater aggregate deal value than any other firm focused on the financial services industry. Our firm advised on 61 transactions with a total deal value of \$17.9 billion. From New Hampshire to California, we worked on deals involving community and regional financial institutions in 32 states and every geographical region in the United States. Along with our diverse footprint, we also worked on transactions with a wide range of deal values. Despite working on some of the largest deals in the industry, our median transaction value for the year was \$105.1 million, which included 15 transactions under \$50 million in value.<sup>(1)</sup>

### STRONG | INDEPENDENT | FOCUSED

 <p>has agreed to merge with</p>  <p>\$4,700,000,000</p> <p>Sandler O'Neill advised MB Financial, Inc.</p> <p>5/21/2018</p>	 <p>has merged with</p>  <p>\$2,900,000,000</p> <p>Sandler O'Neill advised FCB Financial Holdings, Inc.</p> <p>7/24/2018</p>	 <p>has agreed to merge with</p>  <p>\$1,500,000,000</p> <p>Sandler O'Neill advised Beneficial Bancorp, Inc.</p> <p>8/8/2018</p>	 <p>has merged with</p>  <p>\$849,000,000</p> <p>Sandler O'Neill advised State Bank Financial Corporation</p> <p>5/13/2018</p>
 <p>has agreed to merge with</p>  <p>\$750,700,000</p> <p>Sandler O'Neill advised Fidelity Southern Corporation</p> <p>12/17/2018</p>	 <p>Parent of Rockland Trust</p> <p>has agreed to acquire</p>  <p>\$726,000,000</p> <p>Sandler O'Neill advised Independent Bank Corp.</p> <p>9/20/2018</p>	 <p>Banking   Mortgage   Wealth Services</p> <p>has agreed to merge with</p>  <p>\$610,000,000</p> <p>Sandler O'Neill advised Access National Corporation</p> <p>10/5/2018</p>	 <p>has merged with</p>  <p>\$433,800,000</p> <p>Sandler O'Neill advised Klein Financial, Inc.</p> <p>6/21/2018</p>
 <p>has merged with</p>  <p>\$405,700,000</p> <p>Sandler O'Neill advised Hamilton State Bancshares, Inc.</p> <p>1/26/2018</p>	 <p>has merged with</p>  <p>\$360,100,000</p> <p>Sandler O'Neill advised Charter Financial Corporation</p> <p>4/24/2018</p>	 <p>has merged with</p>  <p>\$320,600,000</p> <p>Sandler O'Neill advised Crestmark Bancorp Inc.</p> <p>1/9/2018</p>	 <p>has agreed to merge with</p>  <p>\$304,900,000</p> <p>Sandler O'Neill advised The Banc Ed Corp.</p> <p>8/22/2018</p>
 <p>MONROE BANK &amp; TRUST</p> <p>has agreed to merge with</p>  <p>\$290,900,000</p> <p>Sandler O'Neill advised MBT Financial Corporation</p> <p>10/10/2018</p>	 <p>has merged with</p>  <p>\$191,100,000</p> <p>Sandler O'Neill advised Skagit Bancorp, Inc.</p> <p>7/25/2018</p>	 <p>has agreed to merge with</p>  <p>\$183,100,000</p> <p>Sandler O'Neill advised Idaho Independent Bank</p> <p>10/11/2018</p>	 <p>has agreed to merge with</p>  <p>\$170,300,000</p> <p>Sandler O'Neill advised ATBancorp</p> <p>8/22/2018</p>

Sandler O'Neill is the largest independent investment banking firm focused on financial services companies.

For over 30 years, our deep insight into banks and thrifts has enabled us to deliver sound, valuable advice to our clients.

To learn more, please contact Bill Burgess, Scott Clark or David Sandler, Principals & Heads of Investment Banking, at 800.635.6855.

<sup>(1)</sup> Source: S&P Global Market Intelligence, 1/1/2018 – 12/31/2018. Deal value as of announced date and rounded based on company press releases.